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Cafaro Real Estate Executive Honored for “Deal of the Year”

In the world of commercial real estate leasing, success is defined by “closing the deal.” In recognition of that particular talent, the Cafaro Company has instituted the Anthony J. Ross Deal of the Year Award. The inaugural winner is William J. Miklandric, Jr. for his delivery of K&K Interiors to Sandusky Mall in Sandusky, OH. Miklandric received this honor on May 17, 2009, at the International Council of Shopping Centers annual RECon Convention in Las Vegas.

Miklandric joined the Cafaro organization in 2001, initially as an attorney in the firm’s Legal Department. He later moved to the Real Estate Department, responsible for the leasing of various retail properties in Ohio and Michigan.

K&K Interiors will occupy more than 22,000 square feet in a structure that formerly housed Office Max at Sandusky Mall. K&K Interiors, an internationally acclaimed wholesale distributor in the home décor industry, plans to open this, its first full-time retail outlet, in June, 2009. Cafaro Vice President Anthony Cafaro Jr. praised the deal, noting “this tenant has transformed its building into a one-of-a-kind interior design showcase that will surely have a large regional customer base. The building will most likely be one of the most aesthetically attractive big boxes in the country.”

(MORE)

Other nominees for the Deal of the Year Award were W. Thomas Sharp III for Swinglab Technologies (dba OTN Development) at Eastwood Mall Complex (Niles, OH), Nick Morgione, for Ollie's Bargain Outlet at Perkins Plaza (Sandusky, OH), and Leanne Ohlin for Yankee Candle at Kennedy Mall (Dubuque, IA).

The late Anthony J. Ross was the former Vice Chairman of the Cafaro Company. He spent most of his life working with William J. Cafaro, the company founder, and became recognized for his skills and determination as a consummate sales professional. The Cafaro organization is one of America's largest privately held shopping center developers, owning and overseeing more than 30 million square feet of commercial real estate in 11 states. The firm is now in its seventh decade as a family owned and managed business.

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